

INDUSTRIAL DEVELOPMENT
FY 2019-2020
Operating Budget Summary

Business Unit and Division	Subsidiary	FTE FY19	FTE FY20	FY18-19 Total Budget	Personal Services	Contractual Services	Supplies	Equipment	Other	FY19-20 Total Budget	Change from Prior Year	% Change
9031 - SERVICE AREA 10 - UTILITY		9.125	5.5	14,145,570	1,800,440	7,222,344	20,400	0	840,000	9,883,184	(4,262,386)	(30)%
9031 - SERVICE AREA 10 - UTILITY	WASTE	5125	9.5	10,804,430	1,108,283	6,249,183	4,100	250	1,850,000	9,211,816	(1,592,614)	(15)%
Grand Total		14.25	15	24,950,000	2,908,723	13,471,527	24,500	250	2,690,000	19,095,000	(5,855,000)	(23)%

INDUSTRIAL DEVELOPMENT

Department Total

Expenditure Type	Actual Year 2016-2017	Actual Year 2017-2018	Budget 2018-2019	Actual 6 months 2018-2019	Budget 2019-2020	% Change	Budget Variance
6100 Personal Services							
Total Permanent Wages	1,008,028	901,079	1,130,230	373,844	1,301,508	15.2%	171,278
Total Permanent Overtime Wages	345,570	476,392	562,588	216,098	494,000	(12.2)%	(68,588)
Total Temporary Wages	0	19,157	0	19,788	0	0.0%	0
Total Temporary Overtime Wages	0	0	0	0	0	0.0%	0
Total Benefits	1,674,955	993,263	1,049,547	311,460	1,113,215	6.1%	63,668
Total Personal Services	3,028,553	2,389,891	2,742,365	921,190	2,908,723	6.1%	166,358
6200 Contractual Services							
Total Communications	25,045	11,829	28,010	7,530	21,650	(22.7)%	(6,360)
Total Contributions & Municipal Support	0	0	0	0	0	0.0%	0
Total Maintenance Services	5,305	4,795	4,000	7,275	5,000	25.0%	1,000
Total Insurance & Bonding Reserves	1,968,186	1,830	0	0	0	0.0%	0
Total Professional Services	15,304,825	11,780,371	19,238,164	4,671,604	13,211,252	(31.3)%	(6,026,912)
Total Rents and Utilities	74,400	74,400	69,900	0	74,400	6.4%	4,500
Total Travel and Lodging	114,550	96,125	147,425	38,735	107,725	(26.9)%	(39,700)
Total Other Services & Expenses	640	444,952	65,000	307	51,500	(20.8)%	(13,500)
Total Contractual Services	17,492,950	12,414,301	19,552,499	4,725,450	13,471,527	(31.1)%	(6,080,972)
6500 Supplies							
Total Fuel	369	82	2,000	117	0	(100.0)%	(2,000)
Total Supplies-Buildings & Grounds	2,342	1,499	0	0	0	0.0%	0
Total Supplies-Non-Buildings & Grounds	27,862	9,514	30,864	6,459	24,500	(20.6)%	(6,364)
Total Supplies	30,573	11,095	32,864	6,576	24,500	(25.5)%	(8,364)
6700 Equipment & Replacement Parts							
Total New Equipment Under \$5,000	31,638	304	2,750	0	250	(90.9)%	(2,500)
Total Equipment & Parts Under \$5,000	4,511	0	0	0	0	0.0%	0
Total Equipment & Parts Over \$5,000	0	0	0	0	0	0.0%	0
Total Equipment & Replacement Parts	36,149	304	2,750	0	250	(90.9)%	(2,500)
Total Other Expenses	12,126,250	12,851,594	2,619,522	0	2,690,000	2.7%	70,478
Grand Total	32,714,475	27,667,186	24,950,000	5,653,216	19,095,000	(23.5)%	(5,855,000)

Industrial Development

Service Area 10

9031

6100 Personal Services

	FTE FY 18	FTE FY 19	FTE FY 20	Position Range	# Months	Budget FY 19	Budget FY 20	Change Amount	% Change
Enterprise Fund Business Manager	0	0	0.5	38	12	0	78,193	78,193	100.0%
Program Manager	0.5	0.5	0.5	33	12	45,280	49,922	4,642	10.3%
Project Administrator	1.5	1.5	1.5	30	12	152,112	151,079	(1,033)	(0.7%)
Principal Accounting Specialist	4.5	4.5	4.5	25	12	323,771	357,804	34,033	10.5%
Project Coordinator	0.5	0.5	0.5	25	12	34,405	34,405	0	0.0%
Senior Accounting Specialist	2	2	2	24	12	113,569	127,980	14,411	12.7%
Deputy Director of Administration	0.075	0	0			0	0	0	0.0%
Deputy Director of Finance	0.075	0.075	0			13,032	0	(13,032)	(100.0%)
Director of Administration & Finance	0.05	0.05	0			11,304	0	(11,304)	(100.0%)

6110 Permanent Wages

6111 Regular Wages	9.20	9.125	9.50			693,473	799,383	105,910	15.3%
6115 Overtime Wages						355,777	312,000	(43,777)	(12.3%)
Total Permanent Wages						1,049,250	1,111,383	62,133	5.9%

6130 Benefits

6131 Permanent Employee Benefits - 62%						650,535	689,057	38,522	5.9%
Total Benefits						650,535	689,057	38,522	5.9%

Total Personal Services						1,699,785	1,800,440	100,655	5.9%
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9031

SERVICE AREA 10 - UTILITY

9031.

Object Account	Budget FY 2018-2019	Budget FY 2019-2020	Budget Year Variance	Budget Year Variance %
6100 Personal Services				
6110 Permanent Wages				
6111 - REGULAR WAGES-PERMANENT	693,473	799,383	105,910	15.3
Total Permanent Wages	693,473	799,383	105,910	15.3
6115 Permanent Overtime Wages				
6115 - OT WAGES-PERMANENT	355,777	312,000	(43,777)	(12.3)
Total Permanent Overtime Wages	355,777	312,000	(43,777)	(12.3)
6130 Benefits				
6131 - BENEFITS-PERMANENT	650,535	689,057	38,522	5.9
Total Benefits	650,535	689,057	38,522	5.9
Total Personal Services	1,699,785	1,800,440	100,655	5.9
6200 Contractual Services				
6210 Communications				
6215 - AIRLINE EXPRESS	3,500	2,500	(1,000)	(28.6)
6220 - PHONE/FAX/MODEM	22,760	15,000	(7,760)	(34.1)
6225 - POSTAGE	250	150	(100)	(40.0)
6229 - OTHER COMMUNICATIONS	500	3,000	2,500	500.0
Total Communications	27,010	20,650	(6,360)	(23.5)
6250 Maintenance Services				
6265 - COPIER MAINTENANCE	4,000	5,000	1,000	25.0
Total Maintenance Services	4,000	5,000	1,000	25.0
6330 Professional Services				
6335 - ENGIN/ARCHITECT SERVICES	50,000	0	(50,000)	(100.0)
6345 - LEGAL SERVICES	5,000	0	(5,000)	(100.0)
6359 - OTHER SERVICES	10,824,000	7,086,494	(3,737,506)	(34.5)
Total Professional Services	10,879,000	7,086,494	(3,792,506)	(34.9)

SERVICE AREA 10 - UTILITY

9031.

Object Account	Budget FY 2018-2019	Budget FY 2019-2020	Budget Year Variance	Budget Year Variance %
6360 Rents & Utilities				
6365 - NONRESIDENTIAL LEASES	37,200	37,200	0	0.0
Total Rents and Utilities	37,200	37,200	0	0.0
6400 Travel & Lodging				
6401 - AIRFARE ON-SLOPE	16,000	12,000	(4,000)	(25.0)
6402 - AIRFARE IN-STATE	60,000	40,000	(20,000)	(33.3)
6410 - GROUND TRANSPORTATION	2,500	0	(2,500)	(100.0)
6415 - PER DIEM	2,200	1,500	(700)	(31.8)
6420 - LODGING	4,500	2,000	(2,500)	(55.6)
Total Travel and Lodging	85,200	55,500	(29,700)	(34.9)
6450 Other Services & Expenses				
6455 - ADVERTISING & PRINTING	15,000	15,000	0	0.0
6465 - HAZ MATERIAL DISPOSAL	10,000	0	(10,000)	(100.0)
6480 - TESTING & LABS ETC	2,000	500	(1,500)	(75.0)
6485 - TRAIN/TUITION/CONFERENCE	2,000	500	(1,500)	(75.0)
6499 - MISC SERVICES & EXP	2,000	1,500	(500)	(25.0)
Total Other Services & Expenses	31,000	17,500	(13,500)	(43.5)
Total Contractual Services	11,063,410	7,222,344	(3,841,066)	(34.7)
6500 Supplies				
6510 Fuel				
6539 - OTHER FUEL	2,000	0	(2,000)	(100.0)
Total Fuel	2,000	0	(2,000)	(100.0)
6600 Supplies-Non-Buildings & Grounds				
6615 - FOOD/WATER/COFFEE/CATER	5,000	5,000	0	0.0
6620 - HOUSEHOLD SUPPLIES	7,500	5,000	(2,500)	(33.3)
6630 - MEDICAL SUPPLIES	600	400	(200)	(33.3)
6640 - PREPRINTED FORMS	7,500	5,000	(2,500)	(33.3)
6650 - UNIFORMS/PROTECTIVE ITEMS	3,000	2,000	(1,000)	(33.3)
6699 - OTHER NON-BLDG SUPPLIES	3,164	3,000	(164)	(5.2)
Total Supplies-Non-Buildings & Grounds	26,764	20,400	(6,364)	(23.8)
Total Supplies	28,764	20,400	(8,364)	(29.1)

SERVICE AREA 10 - UTILITY

9031.

Object Account	Budget FY 2018-2019	Budget FY 2019-2020	Budget Year Variance	Budget Year Variance %
6700 Equipment & Replacement Parts				
6710 New Equipment Under \$5,000				
6730 - FRNTR & FRNSHGS < \$5000	2,500	0	(2,500)	(100.0)
Total New Equipment Under \$5,000	2,500	0	(2,500)	(100.0)
Total Equipment & Replacement Parts	2,500	0	(2,500)	(100.0)
6900 Other Expenses				
6920 - ALLOCATED ADMIN EXPEND	1,240,000	840,000	(400,000)	(32.3)
6950 - CAPITAL PROJECTS/DEBT SERVICE	111,111	0	(111,111)	(100.0)
Total Other Expenses	1,351,111	840,000	(511,111)	(37.8)
Grand Total	14,145,570	9,883,184	(4,262,386)	(30.1)

Industrial Development

Service Area 10

9031.WASTE

6100 Personal Services

	FTE FY 18	FTE FY 19	FTE FY 20	Position Range	# Months	Budget FY 19	Budget FY 20	Change Amount	% Change
Enterprise Fund Business Manager	0	0	0.5	38	12	0	78,193	78,193	100.0%
Program Manager	0.5	0.5	0.5	33	12	45,280	49,922	4,642	10.3%
Project Administrator	1.5	1.5	1.5	30	12	152,112	151,079	(1,033)	(0.7%)
Principal Accounting Specialist	2.5	2.5	2.5	25	12	180,624	188,526	7,902	4.4%
Project Coordinator	0.5	0.5	0.5	25	12	34,405	34,405	0	0.0%
Deputy Director of Administration	0.075	0	0			0	0	0	0.0%
Deputy Director of Finance	0.075	0.075	0			13,032	0	(13,032)	(100.0%)
Director of Administration & Finance	0.05	0.05	0			11,304	0	(11,304)	(100.0%)

6110 Permanent Wages

6111 Regular Wages	5.20	5.125	5.50			436,757	502,125	65,368	15.0%
6115 Overtime Wages						206,811	182,000	(24,811)	(12.0%)
Total Permanent Wages						643,568	684,125	40,557	6.3%

6130 Benefits

6131 Permanent Employee Benefits - 62%						399,012	424,158	25,145	6.3%
Total Benefits						399,012	424,158	25,145	6.3%

Total Personal Services						1,042,580	1,108,283	65,702	6.3%
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SERVICE AREA 10 - UTILITY

9031.WASTE

Object Account	Budget FY 2018-2019	Budget FY 2019-2020	Budget Year Variance	Budget Year Variance %
6100 Personal Services				
6110 Permanent Wages				
6111 - REGULAR WAGES-PERMANENT	436,757	502,125	65,368	15.0
Total Permanent Wages	436,757	502,125	65,368	15.0
6115 Permanent Overtime Wages				
6115 - OT WAGES-PERMANENT	206,811	182,000	(24,811)	(12.0)
Total Permanent Overtime Wages	206,811	182,000	(24,811)	(12.0)
6130 Benefits				
6131 - BENEFITS-PERMANENT	399,012	424,158	25,146	6.3
Total Benefits	399,012	424,158	25,146	6.3
Total Personal Services	1,042,580	1,108,283	65,703	6.3
6200 Contractual Services				
6210 Communications				
6215 - AIRLINE EXPRESS	250	250	0	0.0
6220 - PHONE/FAX/MODEM	500	500	0	0.0
6225 - POSTAGE	250	250	0	0.0
Total Communications	1,000	1,000	0	0.0
6330 Professional Services				
6335 - ENGIN/ARCHITECT SERVICES	50,000	50,000	0	0.0
6345 - LEGAL SERVICES	25,000	40,000	15,000	60.0
6359 - OTHER SERVICES	8,284,164	6,034,758	(2,249,406)	(27.2)
Total Professional Services	8,359,164	6,124,758	(2,234,406)	(26.7)
6360 Rents & Utilities				
6365 - NONRESIDENTIAL LEASES	32,700	37,200	4,500	13.8
Total Rents and Utilities	32,700	37,200	4,500	13.8
6400 Travel & Lodging				
6401 - AIRFARE ON-SLOPE	5,400	5,400	0	0.0
6402 - AIRFARE IN-STATE	50,000	40,000	(10,000)	(20.0)
6410 - GROUND TRANSPORTATION	1,000	1,000	0	0.0
6415 - PER DIEM	2,075	2,075	0	0.0
6420 - LODGING	3,750	3,750	0	0.0
Total Travel and Lodging	62,225	52,225	(10,000)	(16.1)

SERVICE AREA 10 - UTILITY

9031.WASTE

Object Account	Budget FY 2018-2019	Budget FY 2019-2020	Budget Year Variance	Budget Year Variance %
6450 Other Services & Expenses				
6455 - ADVERTISING & PRINTING	3,000	3,000	0	0.0
6465 - HAZ MATERIAL DISPOSAL	10,000	10,000	0	0.0
6480 - TESTING & LABS ETC	500	500	0	0.0
6485 - TRAIN/TUITION/CONFERENCE	5,000	5,000	0	0.0
6490 - MEMBERSHIPS DUES/SUBS	500	500	0	0.0
6499 - MISC SERVICES & EXP	15,000	15,000	0	0.0
Total Other Services & Expenses	34,000	34,000	0	0.0
Total Contractual Services	8,489,089	6,249,183	(2,239,906)	(26.4)
6500 Supplies				
6600 Supplies-Non-Buildings & Grounds				
6615 - FOOD/WATER/COFFEE/CATER	450	450	0	0.0
6620 - HOUSEHOLD SUPPLIES	450	450	0	0.0
6630 - MEDICAL SUPPLIES	600	600	0	0.0
6650 - UNIFORMS/PROTECTIVE ITEMS	2,000	2,000	0	0.0
6699 - OTHER NON-BLDG SUPPLIES	600	600	0	0.0
Total Supplies-Non-Buildings & Grounds	4,100	4,100	0	0.0
Total Supplies	4,100	4,100	0	0.0
6700 Equipment & Replacement Parts				
6710 New Equipment Under \$5,000				
6750 - OFFICE MACHINES < \$5000	250	250	0	0.0
Total New Equipment Under \$5,000	250	250	0	0.0
Total Equipment & Replacement Parts	250	250	0	0.0
6900 Other Expenses				
6915 - RESTORATION EXPENSE	1,000,000	1,200,000	200,000	20.0
6920 - ALLOCATED ADMIN EXPEND	268,411	650,000	381,589	142.2
Total Other Expenses	1,268,411	1,850,000	581,589	45.9
Grand Total	10,804,430	9,211,816	(1,592,614)	(14.7)